

Message Text

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SUBJECT: EXIMBANK TEAM VISIT ARRANGEMENTS

SUMMARY OF EXIMBANK VISIT WEEK OF MAY 8 DISCUSSED BY TELEPHONE APRIL 26. CONFIRMATION AND LATER TRAVEL SCHEDULE CHANGES FOLLOW:

TRAVEL:

1. DIRECTOR DE SAINT PHALLE ARRIVES 1545 MONDAY MAY 8
SWISSAIR 462 FROM ZURICH; DEPARTS 1750 FRIDAY MAY 12
AIR FRANCE 719.
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2. CHIEF ENGINEER BROIS ARRIVES 1535 SUNDAY MAY 7 TAROM
216 FROM FRANKFURT WITH HUGHES; DEPARTS 0910 SATURDAY MAY 13
TAROM 205.

3. LOAN OFFICER CAPETS ARRIVES 2105 SATURDAY MAY 6
TAROM 214 FROM VIENNA; DEPARTS 1705 SATURDAY MAY 13
TAROM 213 TO VIENNA WITH HUGHES.

4. ENGINEER HUGHES ARRIVES 1535 SUNDAY MAY 7 WITH BROIS, DEPARTS 1705 SATURDAY MAY 13 WITH CAPETS.

5. ECONOMIST SCHWAB ARRIVES 1545 WEDNESDAY MAY 10 SWISS-AIR 462 FROM ZURICH, DEPARTS 1810 FRIDAY MAY 12 LUFTHANSA 371.

ACCOMMODATIONS: REQUEST HOTEL ACCOMMODATIONS INTERCONTINENTAL BUCHAREST AND CONSTANTA AS NECESSARY FOR CAPETS MAY 6 TO MAY 13; HUGHES AND BROIS MAY 7 TO MAY 13; DE SAINT PHALLE MAY 8 TO MAY 12; SCHWAB MAY 10 TO MAY 12.

SCHEDULING: SUGGEST CAPETS, BROIS, HUGHES VISIT MINISTRIES, FTO'S AND PLANT SITES MONDAY MAY 8. PREFERABLE MINISTRIES RESPONSIBLE FOR PROJECTS BE VISITED BY CAPETS AND ENGINEERS PRIOR TO SITE VISITS.

SUGGEST DE SAINT PHALLE, CAPETS, HUGHES, BROIS FLY CONSTANTA MAY 9, RETURN MAY 10. DE SAINT PHALLE DOES NOT WISH TO VISIT GALATZ OR PLOESTI. BUCHAREST MEETINGS COULD BE SCHEDULED TUESDAY, WEDNESDAY AROUND CONSTANTA TRAVEL.

REQUEST THAT BANK AND MINISTRY MEETINGS CONCERNING ECON-UNCLASSIFIED

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OMIC SITUATION, BALANCE OF PAYMENTS, FINANCING NOT BE SCHEDULED UNTIL AFTER SCHWAB ARRIVAL. SCHWAB OR CAPETS SHOULD ACCOMPANY DE SAINT PHALLE ON EACH SUCH MEETING. SUGGEST ADDITION OF PLANNING MINISTRY, OTHER RELEVANT OFFICIALS; MEETINGS COULD RUN OVER TO FRIDAY AS NECESSARY. BROIS AND HUGHES COULD CONDUCT PLANT SITE VISITS INDEPENDENTLY WHILE OTHERS IN BUCHAREST.

DIRECTOR DE SAINT PHALLE EXPRESSED INTEREST IN DISCUSSING ROMANIAN JOINT VENTURE EXPERIENCE, AND MEETINGS WITH ROMANIAN ACADEMICS FROM FACULTIES OF ECONOMICS AND BUSINESS. OTHER EXIM TEAM MEMBERS NEED NOT ACCOMPANY HIM. DE SAINT PHALLE HAD PRIOR CONTACT WITH ROMANIAN ACADEMICS WHILE PROFESSOR OF INTERNATIONAL LAW AND FINANCE, CENTER FOR EDUCATION IN INTERNATIONAL MANAGEMENT, UNIVERSITY OF GENEVA, 1971-1977.

CAPETS SHOULD ATTEND ALL MEETINGS WITH RBFT, FOREIGN TRADE MINISTRY, FTO'S INVOLVING FINANCING OF PRESENT OR FUTURE PROJECTS.

EXIMBANK APPRECIATES EMBASSY ASSISTANCE IN SCHEDULING. VANCE

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